

Soybean Situation and Outlook

Brian R. Williams Department of Agricultural Economics Mississippi State University September 25, 2013

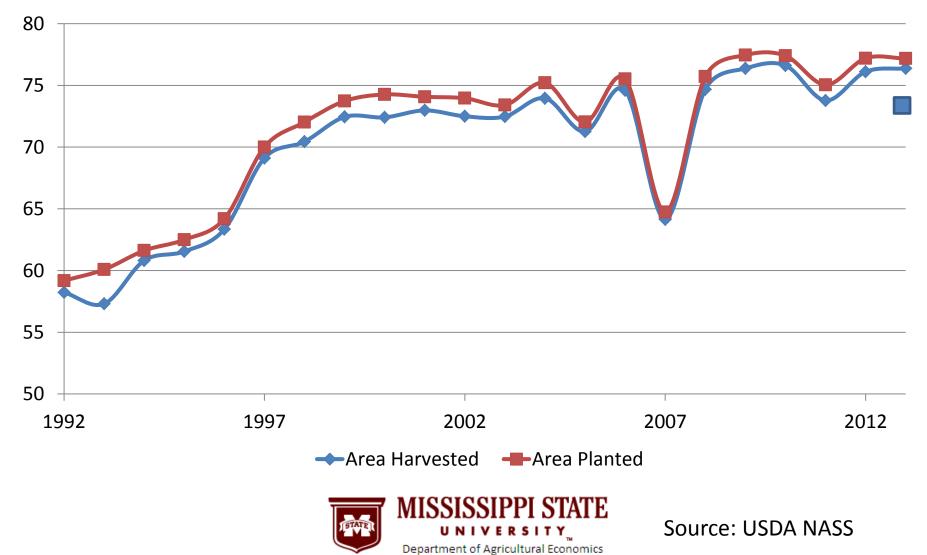
Soybeans

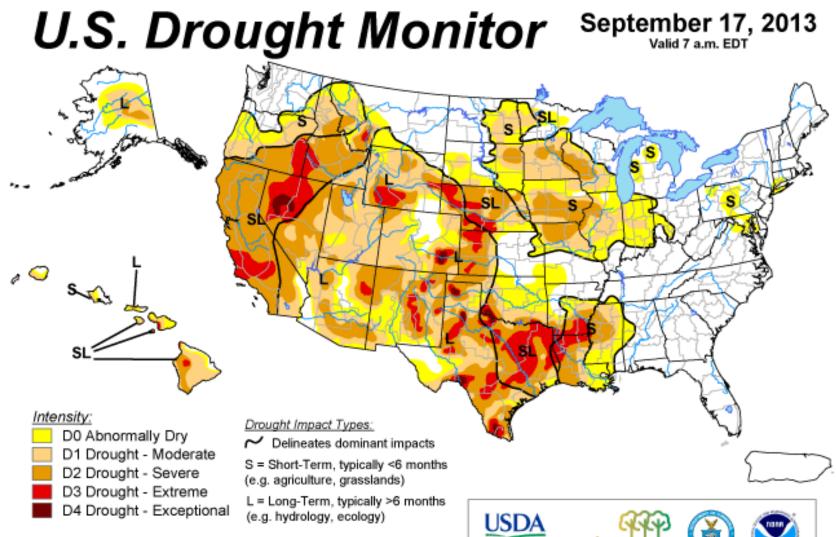
An economist is an expert who will know tomorrow why the things he predicted yesterday didn't happen today.

Laurance J. Peter



Soybeans Planted Acres (Million Acres)





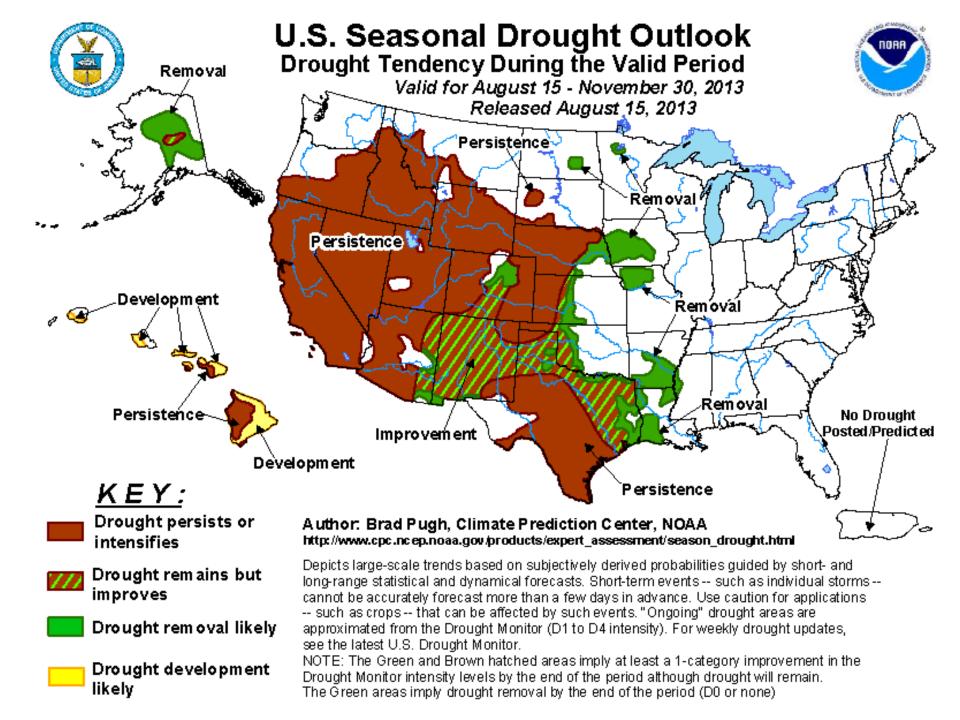
The Drought Monitor focuses on broad-scale conditions. Local conditions may vary. See accompanying text summary for forecast statements.

http://droughtmonitor.unl.edu/



Author: David Miskus, NOAA/NWS/NCEP/CPC





NATIONAL AVERAGE SOYBEAN YIELD Crop Year

Livestock Marketing Information Center

Data Source: USDA-ERS, Compiled by LMIC

Bu. Per Acre



G-NP-16 09/16/13

Corn Belt Yields

| | 2012 | 2013 |
|-----------|------|------|
| Illinois | 43 | 46 |
| Indiana | 43.5 | 48 |
| lowa | 44.5 | 43 |
| Minnesota | 43 | 39 |
| Nebraska | 41.5 | 47 |
| Ohio | 45 | 49 |

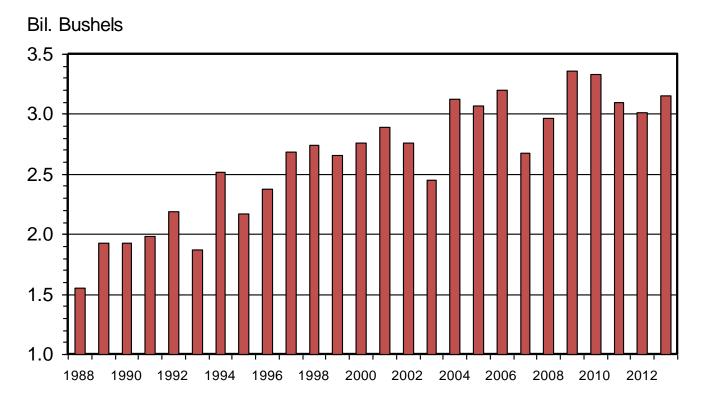


Southeastern Soybean Yields

| | 2012 | 2013 |
|-------------|------|------|
| Alabama | 45 | 40 |
| Arkansas | 43 | 42 |
| Georgia | 37 | 35 |
| Kentucky | 40 | 45 |
| Louisiana | 46 | 45 |
| Mississippi | 45 | 42 |
| Tennessee | 38 | 43 |



US ANNUAL SOYBEAN PRODUCTION Crop Year



Livestock Marketing Information Center

Data Source: USDA-ERS, Compiled by LMIC



G-NP-17 09/16/13

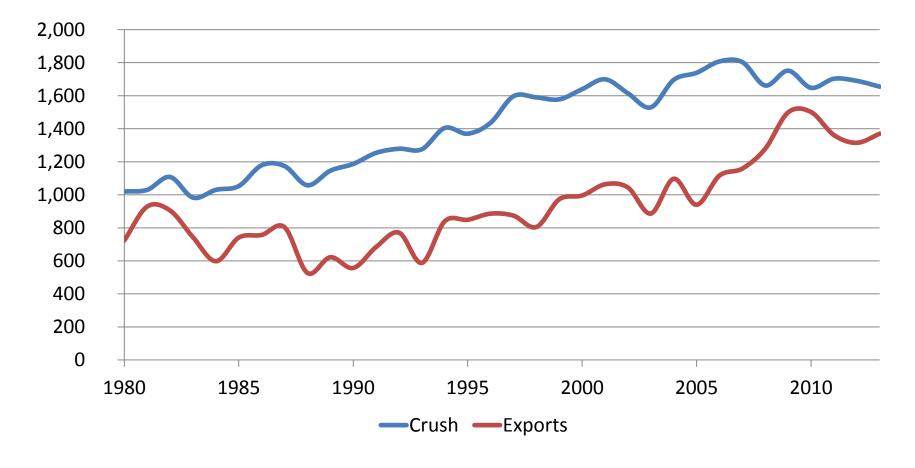
2013 Soybean Production

| | Sept WASD Estimate | Sept FSA Estimate |
|-----------------|----------------------|-------------------|
| Harvested Acres | 76,400,000 | 74,659,229 |
| Yield (bu/acre) | 41.2 | 41.2 |
| Production | 3,149,000,000 | 3,075,960,235 |
| Difference | 73,039,765 (or 2.3%) | |

- 1.69 million prevented acres
- Something has to give....



U.S. Soybean Disappearance (Million Bushels)





Source: USDA ERS

Crush Spread





Demand for Soybeans

Crush

- Hogs (26%)
- Poultry (48%)
- Dairy (9%)

Export

International Competition...



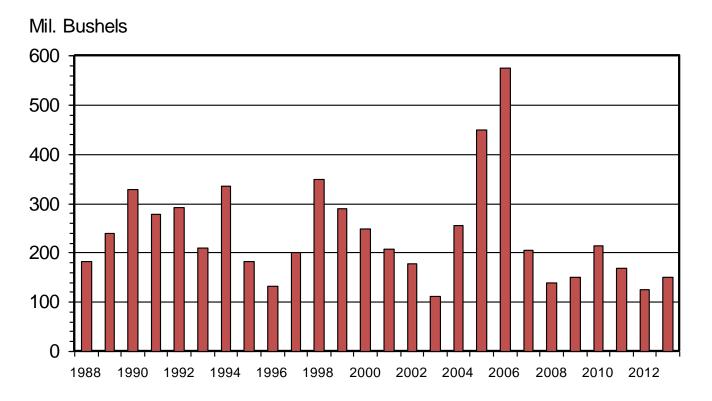
Global Competitors

| | 2012 Production | 2013 Production | 2012 Exports | 2013 Exports |
|---------------|--------------------|--------------------|--------------|--------------|
| United States | 82.06 | 85.71 | 35.79 | 37.29 |
| Brazil | 82.00 | 88.00 | 41.00 | 42.5 |
| Argentina | 49.40 | 53.50 | 6.43 | 12.70 |

- China is expected to import 10 million metric tons more this year (69 mil metric tons)
- Brazil exports are limited by infrastructure



US ANNUAL SOYBEAN ENDING STOCKS Crop Year



Livestock Marketing Information Center

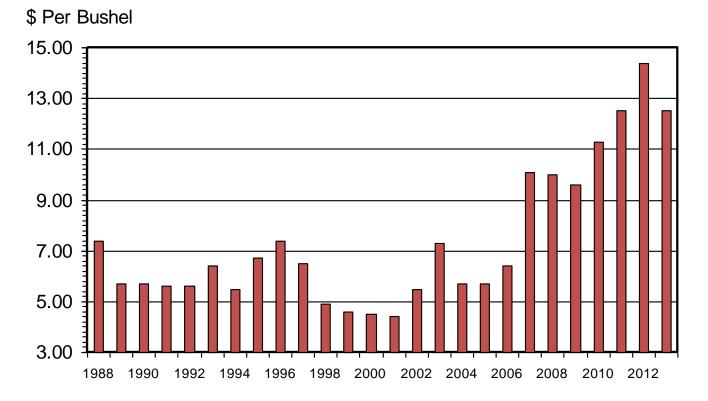
Data Source: USDA-ERS, Compiled by LMIC



G-NP-18 09/16/13

NATIONAL AVERAGE SOYBEAN PRICE

Crop Year, Received by Farmers



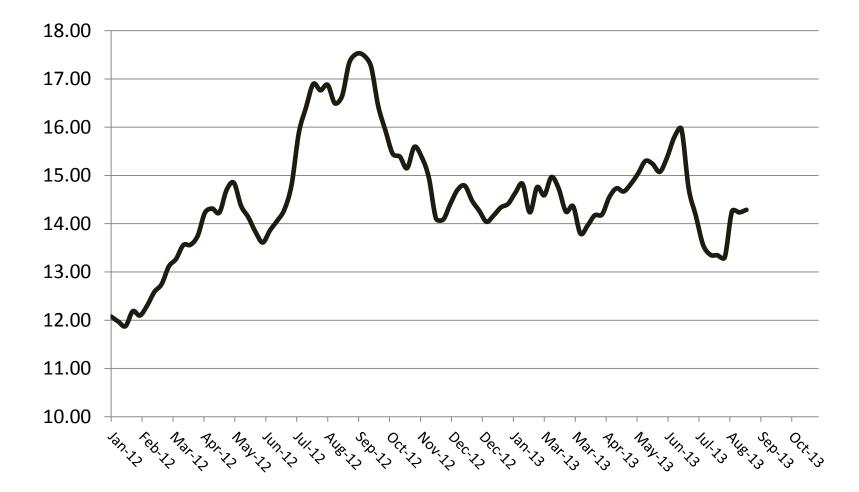
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Data Source: USDA-ERS, Compiled by LMIC



Nearby Soybean Futures





Soybean Cash Prices Around the Southeast

| State | 9/24/2013 Cash Price | Basis |
|----------------|----------------------|-------------------|
| Arkansas | \$12.82-\$13.22 | -\$0.30 to \$0.10 |
| Kentucky | \$12.38-\$13.12 | -\$0.74 to \$0.00 |
| Louisiana | \$14.03-\$14.08 | \$0.91 to \$0.96 |
| Mississippi*** | \$13.03-\$13.28 | -\$0.02 to \$0.20 |
| | | |
| Nov Futures | \$13.12 | |



Observations from this year

This spring, things were not looking good

- Cool, wet spring
- Delayed Planting = Lower Yields
- Although we are still behind, yields are still good.



What are the current reports saying?

Harvest Progress

| | Now | 5-yr Avg |
|----------------|--------|----------|
| Arkansas | 18 | 18 |
| Kentucky | 1 | 6 |
| Louisiana | 46 | 54 |
| Mississippi | 13 | 43 |
| North Carolina | 0 | 1 |
| Tennessee | 3 | 7 |
| Corn Belt | 1 to 4 | <10 |

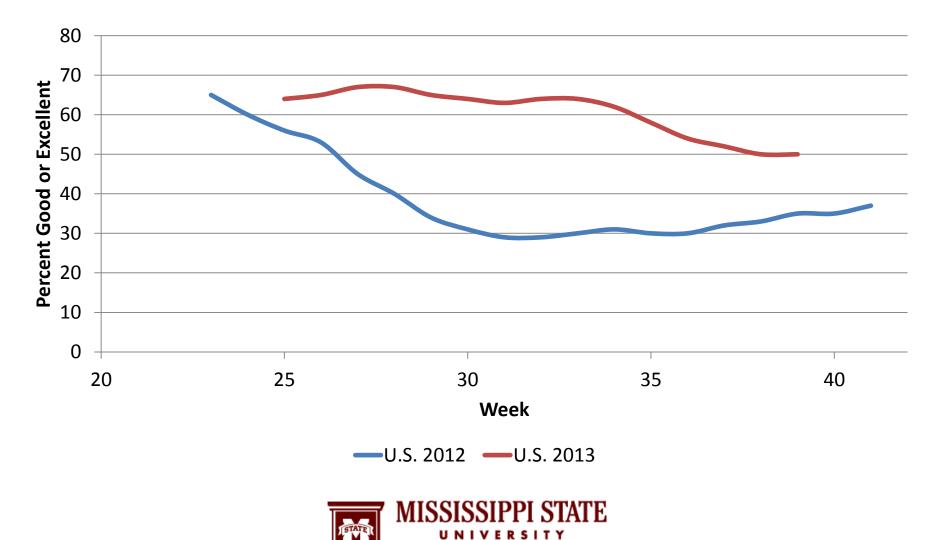


What are the current reports saying?

| State | % Good or Excellent |
|----------------|---------------------|
| Arkansas | 61 |
| Kentucky | 85 |
| Louisiana | 74 |
| Mississippi | 77 |
| North Carolina | 51 |
| Tennessee | 80 |
| 18 States | 50 |
| Iowa | 34 |



Soybean Crop Percent Good or Excellent



RSI

Department of Agricultural Economics

Looking Ahead

- Brazil and Argentina crops
 - Beginning Planting
- Harvest
 - Low pod counts...
- **Export Situation**

Acres

- This year
- Next Year



Price Forecast: The Realistic Version





Price Forecast: The Economists Version

It Depends....

I see two big uncertainties that still need to play out:

- Yield
- Acres???



Thank You

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